

Message Text

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PAGE 01 STATE 000226

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ORIGIN COME-00

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STATE/ARA/NC/JSCHULTZ

----- 081534

R 010128Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY CARACAS

UNCLAS STATE 000226

E.O. 11652: NA

TAGS: BEXP, VE

SUBJECT: PRODUCT OPPORTUNITY - REQUEST FOR INFO ON TRUCK

--- TRAILERS SUPPLIERS IN VENEZUELA

1. PULLMAN, INC., PARENT COMPANY OF TRAILMOBILE, HAS CONTACTED STRATEGIC INDUSTRIAL PRODUCT SALES (SIPS) GROUP OF USDOC RE TRAVEL IN JANUARY TO VENEZUELA BY JERRY KOSTIK OF TRAILMOBILE. MR. KOSTIK, IN PREPARING FOR TRIP, HAS ATTEMPTED TO IDENTIFY LOCAL MANUFACTURERS OF TRAILERS BUT HAS BEEN UNSUCCESSFUL. USDOC HAS SUBSEQUENTLY BEEN ASKED TO REQUEST ASSISTANCE OF EMBASSY IN IDENTIFYING VENEZUELAN TRAILER MANUFACTURERS AND, IF AVAILABLE, INFO ON TYPES AND QUANTITIES PRODUCED. TRAILMOBILE IS HOPEFUL TO ARRANGE A LICENSE AGREEMENT ON JOINT VENTURE WITH LOCAL SUPPLIER.

2. ACTION REQUESTED: WOULD APPRECIATE ANY INFO EMBASSY HAS ON LOCAL TRAILER MANUFACTURING AND FEASIBILITY OF LICENSING OR JOINT VENTURE BY TRAILMOBILE WITH THESE COMPANIES. ROBINSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
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Current Classification: UNCLASSIFIED
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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